

## Rating Scale for Discerning Grant Opportunities

Take this quick feasibility test to discern if a specific grant opportunity is viable.

- |  |     |    |
|--|-----|----|
| 1. Is your organization an eligible applicant?                                 | YES | NO |
| 2. Does the grant's purpose align with your organizational mission and vision? | YES | NO |
| 3. Does the grant support one or more of your program goals or initiatives?    | YES | NO |

*If you answered YES to all three questions, the grant holds potential and is worth further consideration.*

Use the rating scale below to help you determine if the specific grant opportunity is a good fit for your organization. NOTE: Any or all questions may be weighted to reflect their relative importance to the discernment process. Skip questions that are not relevant.

### Strategic Considerations

- |   |   |   |   |   |   |
|---|---|---|---|---|---|
| Your organization has received support from this grantmaker in the past.      | 1 | 2 | 3 | 4 | 5 |
| The proposal is aligned with the grantmaker's mission and funding interests.  | 1 | 2 | 3 | 4 | 5 |
| Key stakeholders support the proposal.  | 1 | 2 | 3 | 4 | 5 |
| A key stakeholder (e.g. board member) has a relationship with the grantmaker. | 1 | 2 | 3 | 4 | 5 |

### Budgetary Considerations

- |   |   |   |   |   |   |
|---|---|---|---|---|---|
| The range of funding available will meet the identified need for funding. | 1 | 2 | 3 | 4 | 5 |
| Matching funds (if required) are accessible.                              | 1 | 2 | 3 | 4 | 5 |
| Grant funds may be used for administrative/overhead costs.                | 1 | 2 | 3 | 4 | 5 |
| The timeframe for receiving an award meets projected cash flow needs.     | 1 | 2 | 3 | 4 | 5 |
| An audit is not required.   | 1 | 2 | 3 | 4 | 5 |
| Sustaining the program after grant funds are expended is realistic.       | 1 | 2 | 3 | 4 | 5 |

### Operational Considerations

- |   |   |   |   |   |   |
|---|---|---|---|---|---|
| The program can be implemented with existing staff.     | 1 | 2 | 3 | 4 | 5 |
| Management has the capacity to oversee the project.     | 1 | 2 | 3 | 4 | 5 |
| The grantmaker's implementation timeline is reasonable. | 1 | 2 | 3 | 4 | 5 |
| Existing accounting systems are sufficient.             | 1 | 2 | 3 | 4 | 5 |
| Reporting requirements are reasonable.                  | 1 | 2 | 3 | 4 | 5 |

### Proposal Preparation Considerations

- |  |   |   |   |   |   |
|--|---|---|---|---|---|
| Human resources are available for completing grant development tasks.        | 1 | 2 | 3 | 4 | 5 |
| The timeframe for submitting the proposal is reasonable.                     | 1 | 2 | 3 | 4 | 5 |
| Your organization's registration with grants.gov is current (if applicable). | 1 | 2 | 3 | 4 | 5 |
| Language can be adapted from previous proposals.                             | 1 | 2 | 3 | 4 | 5 |
| Supplemental materials are available to inform the planning process.         | 1 | 2 | 3 | 4 | 5 |

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